









# Experts for salinas and stakeholder's engagement"

Project: sustainable management model for Mediterranean Artisanal Salinas (MedArtSal)

Donor: European Union (The ENI-CBC- MED program)

# **Purpose**

ADR is seeking to hire an "Experts for salinas and stakeholders engagement" for short term contract in the framework of the project "Sustainable Management Model for Mediterranean Artisanal Salinas" (MedArtSal) funded by the European Program ENI CBC MED 2014-2020.

**MedArtSal** Project aims to promote the sustainable development of the **Artisanal Salinas**, providing concrete support on economic, environmental and governance issues. The project implementation is done through a partnership between 8 partners from Italy, Lebanon, Spain and Tunisia.

## **Background**

ADR, being a Lebanese NGO with non-lucrative, non-political, non-religious objectives that lends its support to the social players to help them acquire the knowledge and capabilities to improve and promote their standard of living, thus, setting up three main programs:

- 1- Micro credit program.
- 2- Vocational training and upgrading skills program.
- 3- Agricultural program (CASUR).

In addition to ad-hoc projects which falls in rural development and community empowerment. They stress on the partnership with the local community, municipalities, cooperatives and associations.

ADR is implementing the project **MedArtSal** in partnership with 8 partners from Italy, Lebanon Spain and Tunisia. The project duration is for three years starting November 2019.

#### The General Project Objective:

The project aims to adopt coordinated actions to define and implement a MODEL FOR THE SUSTAINABLE MANAGEMENT OF ARTISANAL SALINAS, which will stimulate the local economy and territorial cohesion.

### **Description:**

Through a consultative and participatory process, the expert will work closely with the project manager and project coordinator to perform the following activities:

- Promote public-private cooperation in and among sectors related to artisanal salt production and the establishment of 1 SME cluster in Lebanon around local artisanal saline systems promoting public-private cooperation
- Support the project partners in the establishment of 1 SME cluster per country around local artisanal saline systems promoting public-private cooperation

- Develop a "Memorandum of Understanding" (MoU) to be signed by the Network Members in order to
  ensure a future and sustainable cooperation between the different Salinas and salt production
  stakeholders at the Mediterranean level as an act of concrete commitment of interests and efforts
  towards the conservation and the sustainable management of the Mediterranean Salinas. The MoU will
  provide a legal and institutional framework for the implementation of the Action Plan of the MedArtSal
  Network.
- Develop the operational framework of the Network of Mediterranean Salinas to be to be part of the MoU. It will include: Vision, Goal and Objectives of the Network, Members and governance, Technical focus and issues, priorities and action plan.

### **Skills and Qualification:**

### **Education**

- Bachelor Degree in politics and international relations, international affairs, political science and other related field.
- A minimum of 2 years related experience in policy and programming with experience with strong research background;
- Previous experience in advocacy work on international and cross-sector issues; networking,
   stakeholder engagement
- Knowledge of regional private sector companies and financial institutions, especially in the agro-food industry including Salt sector;
- Strong analytical aptitude, communication and presentation skills;
- Capacity to communicate fluently with different stakeholders (civil society, government authorities, local communities, project staff);
- Computer proficiency: MS Office.
- Positive, constructive attitude and approaches work with energy;
- Demonstrates openness to change and ability to receive / integrate feedback

#### Language

Arabic Fluent in speaking, reading, and writing English Fluent in speaking, reading, and writing

French Optional

## **Selection of Expert**

For selection of the consultants, normally, ADR adopts two stage procedures.

In the first stage, the employer shall identify the likely sources on the basis of formal or informal enquiries and by inviting Expression of Interest (EOI) through advertisement. On the basis of responses received, Consultants meeting the requirement will be short listed for further consideration.

The selection of a consultant shall be based foremost on his/her technical qualifications, because his/her expertise and skill will to a large extent determine the satisfactory completion of a project. For most assignments, both the technical quality and the remuneration of the consultant are considered in the selection method (Quality and Cost-Based Selection or QCBS); however the technical quality is

accorded a proportionally higher weight. For projects where the technical quality of consulting services is paramount, it may be appropriate to carry out the selection solely on the basis of technical quality (Quality-Based Selection or QBS).

# **Management and Logistical Support**

The selected company/consultants will report to the Project Manager, upon the start of the project based on the agreed upon deliverables schedule.

During the consultancy, all transportations, logistics, and incidental expenses are the responsibility of the consultant.

Upon selection, a detailed contract will be provided, and an updated timeline and schedule that is agreed upon with ADR.

# **Period of Employment**

For 90 days between 15th February 2023 till 30th May 2023

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Upon selection, a detailed contract will be provided, and an updated timeline and schedule that is agreed upon with ADR.

### **How to Apply**

Qualified candidates are requested to send their offers to both, <a href="https://hiba.fawaz@adr.org.lb">hiba.fawaz@adr.org.lb</a> not later than noon 12:00 pm on Friday, February 10<sup>th</sup> 2023

The application should contain:

- Cover letter explaining why you are the most suitable candidate for the advertised position and a brief methodology on how you will approach and conduct the work.
- CV
- Financial Proposal specifying a total lump sum amount for the tasks specified in this announcement. The financial proposal shall include a breakdown of this lump sum amount (number of anticipated working days, daily rate in **Euro**).