



## **Request for Consultancy**

### **Territorial and Landscape Management Consultant**

**RFC #: 013-2021-T&LMC**

<b>RFC Release Date:</b>	February 3, 2021
<b>Performance Period:</b>	March 2021 till September 2021 - With a potential of contract renewal
<b>Proposal Submission Deadline:</b>	February 12, 2021 at 5:00PM

## Contents

1. Project Title .....	3
2. Project Background and Objectives .....	3
3. Purpose .....	3
A. Scope of Work.....	3
B. Deliverables.....	4
C. Geographic Location .....	4
4. Contract Mechanism & Terms of Payment .....	4
5. Minimum Qualifications.....	4
6. Proposal Representation .....	5
A. Technical Requirements .....	5
B. Cost Proposal.....	5
C. References .....	5
7. Proposal Submission.....	6
8. Criteria of Evaluation .....	6
9. Terms and Conditions.....	6
A. Late Submission .....	6
B. Modification of RFC Requirements .....	6
C. Withdrawal of Proposals .....	6
D. Right of Negotiation and Acceptance of Proposals .....	6
E. Validity of Offer.....	7
F. Intellectual Property Rights .....	7
10. Attachments .....	7
Appendix A. Technical Proposal Submission Sheet.....	8
Appendix B. Sample Budget Format .....	9
Appendix C. Important Notes & Requirements Checklist.....	10

## 1. Project Title

### Promoting Sustainable Livelihoods – PSL Project

## 2. Project Background and Objectives

Lebanon is a country with rich and diverse natural, archeological, leisure, religious, cultural, and culinary assets. Major setbacks have affected the country's economy and increased poverty and unemployment at alarming rates. High prices of commodities, even of essential food items, have created a significant strain on local livelihoods. Additionally, a shift in the lifestyle of the Lebanese has become evident as very little can afford traveling abroad and most have reduced their expenditures significantly.

Amid this shrinking economy, it is important to stimulate local economies and capitalize on the rich heritage of the country's marginalized communities. A unique blend of natural beauty, age old traditions, cultural wonders and exquisite cuisines offer a tremendous starting point for investments in local livelihoods and can jump start a stagnant national economy.

As such, the project will support clusters of municipalities to map assets, identify areas for support, build capacities, help in the upgrade of local assets and facilities, and encourage tourism that is built on the regions' cultural and natural heritage.

In particular, the objective of the PSL Project is to improve the livelihoods of the residents in the targeted municipalities through various interventions that include training, technical assistance, infrastructure rehabilitation, promotion of local products and access to markets and supporting the development of the local touristic sector. The project hopes to improve the livelihoods of 31,500 households across 105 municipalities in the North, Bekaa, South and Mount Lebanon areas.

This project is a consortium between RMF, AFDC, Atayeb El Rif Cooperative, NoGarlicNoOnions, Michel Daher Social Foundation, OML, USEK, Maronite Foundation in the World and KeyLime.

## 3. Purpose

The territorial and landscape management consultant will support the AFDC team in setting the basis for sustainable development plans for the targeted communities that are based on a territorial and landscape approaches. The consultant, through this mission, will collaborate with targeted communities and other project experts to set up frameworks that account for development opportunities built on the regions' social and natural capitals and with respect to the Lebanese legislations and national development master plans.

### A. Scope of Work

The expert is required to cover a total of **20 working days for the first fiscal year** targeting 2 cluster of municipalities and covering the following tasks:

- Conduct a desk review and analysis of existing development plans available for the targeted communities or regions.
- Examine the regulatory framework that affects land use planning at the national and local levels.
- Determine the stakeholders involved in local territorial development and land use planning and understand their respective roles.
- Identify, in collaboration with project partners and experts, the main development opportunities in the targeted communities.

- Liaise with the specific experts:
  - GIS expert to determine the appropriate data to collect and interpret the collected data.
  - Eco and rural tourism expert to have a better understanding of the communities' landscapes and the means to valorise them.
  - Agriculture and forest expert to explore the potential of agriculture and forests in the development of the local communities.
- Conduct in person (or through online means if needed) with the local communities' representatives and key stakeholders to explore through a participatory process the various development needs, the potential the communities hold and the best way to rationalize the use of the landscape to ensure its sustainable use. Furthermore, the expert will determine the main hurdles to development and land use planning and explore the means to overcome them.

## **B. Deliverables**

- A working paper that groups the collected data and analysis reflecting the situation and potential of the PSL clusters. .

## **C. Geographic Location**

Located across the country – Lebanon – in the project identified areas. Work conducted by the consultant can be done remotely unless the consultant sees otherwise. 2 Clusters out of 7 (10 to 15 Municipalities per Cluster) will be targeted under this RFC.

## **4. Contract Mechanism & Terms of Payment**

A formal “Provision of Service Contract” will be negotiated with the responsible offeror that is judged to be most advantageous to AFDC and, if endorsed, the offeror will begin work on the project.

All project payments will be set in Fresh U.S. Dollars. Payments schedule will be agreed on upon contract signature.

## **5. Minimum Qualifications**

The expert should possess the following competencies, skills, and experience:

- Master's degree in sustainable development with livelihoods background, land use planning, urban planning, or any related field.
- 5 Years of relevant experience in performing similar tasks.
- Good knowledge in land use planning, livelihood, sustainable and rural development.
- Ability to build strong relationships with other experts and stakeholders, to achieve the intended impact for the local community, to respond positively to critical feedback, and to possess a consensus-oriented approach to work.
- Capacity to work with multiple stakeholders across a wide range of disciplines.
- Good analytical and problem-solving skills and the ability for adaptive management.
- Excellent capacity to engage local communities, to listen to their concerns and mediate between varying points of view.

- Strong organizational skills and attention to detail.
- Ability to deliver on time and under tight deadlines.
- Proficiency in Arabic, and English.

## 6. Proposal Representation

The selection committee will evaluate the Offerors based upon their written technical and cost proposals. Each section will be evaluated according to the criteria for evaluations in **Section 8**. Offerors are expected to examine the specifications and all instructions in the RFC. Failure to do so is at the Offeror's risk. Interested Offerors must provide the following:

### A. Technical Requirements

- Individuals Resume
- Portfolio – If Applicable
- Description and Pictures of Previous Similar Projects
- Reference
- Business licensed – If Applicable
- Activities Implementation Methodology

### B. Cost Proposal

The proposed budget will have sufficient detail to allow evaluation of elements of costs proposed. Please label your budget with the name of the currency. AFDC reserves the right to request any additional information to support detailed cost and price.

### C. References

Please include three client references and contact information. References should have worked with the Offeror within the past two years in connection with the countries or regions (and if possible, subject matter) applicable to this RFC.

Reference	Contact Person	Phone Number	Email Address

## 7. Proposal Submission

All responses to this RFC must be received no later than the submission deadline on the cover page of this RFC. Offerors must submit their offers through email (insert RFC # in Subject) to:

Association for Forests, Development and Conservation - AFDC	
Attention	Ms. Alexandra Tara El-Khoury
Email Address	procurement@afdc.org.lb

Faxed offers are not acceptable.

## 8. Criteria of Evaluation

AFDC will evaluate proposals using the following criteria:

Individuals Resume	40
Implementation Methodology	10
Professional Experience in the Required Domain	20
References	5
Cost Proposal	25

## 9. Terms and Conditions

### A. Late Submission

Proposals received after the submission deadline stated in the cover page of this RFC may not be considered. Offerors will be held responsible for ensuring their quotations are received according to the instructions stated herein. A late offer will be considered if the cause was attributable to AFDC or its employees/agents, or if it is in the best interest of AFDC.

### B. Modification of RFC Requirements

AFDC retains the right to terminate the RFC or modify the requirements upon notification to Offerors.

### C. Withdrawal of Proposals

Proposals may be withdrawn by written notice via email at any time before award. Proposals may be withdrawn in person by an Offeror or authorized representative, if the representative's identity is made known and the representative signs a receipt for the proposal before award.

### D. Right of Negotiation and Acceptance of Proposals

This RFC represents a definition of requirements and is an invitation for submission of proposals. AFDC reserves the right to fund/award any or none of the submitted proposals. No commitment is made, either expressed or implied, to compensate Offerors for costs incurred in the preparation and submission of their proposal.

AFDC may reject any proposal that is nonresponsive. A responsive proposal is one that complies with all terms and conditions of the RFC. A proposal must be complete, signed by an authorized signatory, and delivered no later than the submission time and date indicated on the cover sheet of this RFC. AFDC may reserve the right to waive any minor discrepancies in a proposal.

AFDC reserves the right to issue an award based on the initial evaluation of proposals without discussion. AFDC also reserves the right to enter into best and final negotiations with any responsive Offerors for all or part of the proposed scope.

### **E. Validity of Offer**

Proposals submitted shall remain open for acceptance for 30 days from the last date specified for receipt of proposals. This includes, but is not limited to, pricing, terms and conditions, service levels, and all other information. If the Offeror is awarded the contract, all information in the RFC and negotiation process is contractually binding.

### **F. Intellectual Property Rights**

All tangible or intangible property created or acquired under this contract shall be the exclusive property of AFDC and the donor. The term “property” includes all data and reports associated with this engagement.

## **10. Attachments**

Appendix A: Technical Proposal Submission Sheet *(to be signed and submitted with the technical documents)*

Appendix B: Sample Budget Format

Appendix C: Requirements Checklist *(for offerors record)*

## Appendix A. Technical Proposal Submission Sheet

*(Complete this form with all the requested details and submit it as the first page of your technical proposal, with the documents requested above attached. Ensure that your proposal is authorized in the signature block below. A signature and authorization on this form will confirm that the terms and conditions of this RFC prevail over any attachments. If your proposal is not authorized, it may be rejected.)*

Date of Proposal Submissions:	
RFC Number:	012-2021-GIS
Offeror Name	
Offeror Signature	

We offer to provide the services described in the Scope of Work, in accordance with the terms and conditions stated in Request for Quotation referenced above. We confirm that we are eligible to participate in public procurement and meet the eligibility criteria specified.

The validity period of our proposal is **XX** days/weeks/months from the time and date of the submission deadline.



## Appendix B. Sample Budget Format

**Quotation #:** (if applicable)

**From:**

**Date:**

Name:

Address:

**Attention:** Procurement Department – AFDC

**Subject:** RFC: 010-2021-E&RTC

**AFDC Address:** 1st floor, bldg. 245, 10 Sagesse St, Jdeideh, Metn, Mount Lebanon, Lebanon

Work Description	Number of Working Days	Price/ Unit	Total Amount (currency)
<b>Total Quotation Amount</b>			

(Amount in words)

Payment terms and methods: (Add your most preferable payment schedule and payment method – Please note that this part is one of the grading criteria, section “6”)

Any additional terms or conditions are added here.

Name  
Signature

## Appendix C. Important Notes & Requirements Checklist

*(Please note that this section is informal only and acts as a checklist for the offerors to refer to and not to miss any requirement, but it is mandatory that the offerors read the whole RFC document)*

### Notes:

- Proposal Submission Deadline: February 12, 2021 at 5:00PM
- Number of Working days required: 20 Days
- Scope of work is available in section “3-A”
- Geographic Location: Located across the country – Lebanon – in the project identified areas. Work conducted by the consultant can be done remotely unless the consultant sees otherwise. 2 Clusters out of 7 (10 to 15 Municipalities per Cluster) will be targeted under this RFC.
- Minimum qualifications are available in section “5”
- References table section “6-C” is to be filled.
- Evaluation criteria is available in section “8”
- Preferable validity of offer: 30 days

### Requirements Checklist

<b>Requirements for the Technical Part</b>
Response to Request for Quotation ( <i>Appendix A</i> )
Individuals Resume
Portfolio – If Applicable
Description and Pictures of Previous Similar Projects
Reference
Business licensed – If Applicable
Activities Implementation Methodology
<b>Requirements for the Cost Proposal</b>
A detailed quotation ( <i>refer to Appendix B for detail</i> )