

Our reply is in red

- We request for a one-week extension in the submission deadline **Challenging we are on a tight timeline**
- As deployment timelines might vary and bidders might have a large pool of experts who may be deployed as per the needs of the project, commercials could be collected as a range rather than a specific daily rate. Also, if flexibility in deployment location is available, cost efficiency may be achieved by identifying on-shore/ near-shore/ off-shore rates. **Please refer to the ToR requirements and use annex 1 in page 7 of the ToR for pricing.**

Personnel	On-shore		Off-shore		Near-shore	
	Min	Max	Min	Max	Min	Max

- Timelines are a function of scope and resources deployed. Could a timeline to be prescribed. **You have to estimate a tentative time line for such an exercises based on your experience**
- Expertise: Is there a minimum or a cap on the projects to be submitted under each head (Project Management, Health Systems, Toolkits, etc.) **No cap**
- HIS Evaluation Reports: If reports aren't available publicly could credentials be submitted instead? **Summary of report are fine**
 - The mandatory qualification requirements specify advanced degree in Public health, Digital Health, Information Systems, or Information Communication Technologies with related practical experience. Can this also include advanced degrees in business/ management? **Only if coupled with knowledge and experience in in public health or digital health**
 - Regarding the request for a “specific timeline vis a vis the assignment deliverables” (2 points) Is it acceptable to propose a specific timeline **along with a fixed fee**? A benefit of having conducted many engagements of this type is that particularly helpful assets and expertise have been developed that mitigates unknowns related to project duration (and LOE). As a respondent, a “package” proposal would be preferred (rather than time & materials). **Please refer to the ToR requirements and use annex 1 in page 7 of the ToR for pricing.**
 - Regarding submitting evidence of prior HIS evaluation reports (worth 10 marks, 5 for each report)
Prior reports created under previous engagements of this kind have been subject to confidentiality clauses in the engagement agreements. These reports were not made public. I would feel uncomfortable to share them (these are not my stories to tell). Would UNICEF enter

into NDA so that these reports would be treated as protected, confidential aspects of the submission? **Summaries of report with reference letters will suffice**

- Regarding submission of technical expertise
I am the sole employee at my consulting firm. Is it a **requirement** to create at least a 3-person consortium to get full marks? This seems to be unhelpfully restrictive to respondents from small firms. **This LTA is for institutions and not individuals** Where elements of a **single** person's CV reflect **distinct** expertise – is it possible to highlight 3 distinct areas of expertise **within a single CV** and receive marks (out of possible 5) per distinct area of expertise? A person with many years of experience may have become an expert in more than one area.
- Please can I ask – related to the **financial** evaluation (and noting bullet #1, above): is it acceptable to propose a fixed fee for an engagement “package” to deliver the outputs listed in the RFP? Could this be instead of listing day rates, or would this need to be in addition to the table in ANNEX 1? **Please refer to the ToR requirements and use annex 1 in page 7 of the ToR for pricing.**