

Agriculture and Rural Empowerment (ARE) Activity
Modification #001
Request for Applications (RFA) No. 005

Issuance Date: September 7, 2021

Modification Date: September 29, 2021 – modifications are highlighted in yellow throughout the RFA document.

Dear Applicant:

The USAID-funded Agriculture and Rural Empowerment (ARE) activity, implemented by Chemonics International, is seeking Concept Notes for “*Sustainably Own and Manage the USAID-developed Olive Oil Seal of Origin and Quality (SOOQ)*”.

ARE intends to award one grant that will be implemented in accordance with USAID and US Government regulations governing grants under contracts and ARE’s internal grant management policies. The total financing available for this intervention is estimated at a maximum of \$50,000 to be delivered through one grant to an eligible partner organization.

Applicants will be evaluated in a two-step evaluation process: The first step is for applicants to submit a concept note. If the concept note is accepted, applicants will be asked to submit a more detailed application, (Additional details on the process can be found under section IVB- Application and Submission Information).

The activity will hold a pre-application virtual workshop on **September 24, 2021** on MS Team from **2 PM till 4 PM**. This workshop will allow eligible and interested applicants the chance to ask questions about the RFA and receive guidance on how to complete the application form. Interested applicants that meet the eligibility requirements defined in Section III below and would like to attend this workshop must confirm their attendance by sending the participant’s name, email and the organization’s name to grants@lebanonare.org. Up to three persons may attend from each organization. No reimbursement for costs of attendance will be met. Applicants may also submit questions to grants@lebanonare.org prior to the virtual workshop. *ARE will not accept phone calls or in-person inquiries.*

The deadline for confirming attendance of the pre-application workshop and submission of clarification questions is **September 23, 2021 at 5 PM**.

Concept notes are due not later than 05:00 pm Beirut time on November 15, 2021. Only electronic submissions to grants@lebanonare.org will be accepted. No hard copy applications will be accepted.

Activity and Chemonics employees may not ask for, and applicants are prohibited from offering, any money, fee, commission, credit, gift, gratuity, thing of value, or compensation to obtain or reward improper favorable treatment regarding this solicitation. Any improper request from an activity employee should be reported to the chief of party or BusinessConduct@chemonics.com.

Issuance of this RFA and assistance with application development do not constitute an award or commitment on the part of ARE, nor does it commit ARE to pay for costs incurred in the preparation and submission of an application. Further, ARE reserves the right to accept or reject any or all concept notes received and reserves the right to ask further clarifications from the offerors.

Applicants will be informed in writing of the decision made regarding their concept notes. Concept notes that are accepted by ARE shall move forward into the second phase of the competition

Annexes included with this Request for Applications:

- **Annex A** – SOOQ Protocol, Control Plan and other related documents
- **Annex B** – Concept Note Application (including budget and timeline)
- **Annex C** – Required Certifications
- **Annex D** – Mandatory and Required As Applicable Standard Provisions (please refer to the links below)
 - Standard Provisions for U.S. and Non-U.S. Nongovernmental organizations receiving a fixed amount award can be accessed through the following URL:
<https://www.usaid.gov/sites/default/files/documents/303mat.pdf>
 - Standard Provisions for Non-U.S., Nongovernmental recipients receiving all other types of grants can be accessed through the following URL:
<https://www.usaid.gov/sites/default/files/documents/303mab.pdf>

SECTION I. PROGRAM DESCRIPTION

IA. OBJECTIVE

The objective of this ARE intervention is to identify a qualified and responsible entity that can effectively and sustainably own and manage the SOOQ and contribute to the support and development of the olive oil industry and olive farmers in Lebanon.

IB. BACKGROUND

The USAID-funded Lebanon Agriculture and Rural Empowerment (ARE) Activity, implemented by Chemonics International, aims to develop rural economies in Lebanon through support to the agri-food sector and other industries to unlock local and export sales potential while also creating jobs and increasing farmers' and workers' incomes. ARE has three main objectives:

- Objective 1: Increase Domestic and Export Sales
- Objective 2: Increase Access to Financial Resources
- Objective 3: Improve Productivity of MSMEs

IC. DETAILED PROGRAM DESCRIPTION

Overview:

Under its Strategic Innovation Technology and Sector Development (SITSD) sub-fund, ARE invests in strategic interventions in the agricultural sector that respond to urgent needs and opportunities identified during the course of implementation. Through these interventions, ARE identifies and addresses cross-cutting challenges in order to generate impact at the broader sectoral level.

A tentative SITSD intervention that was identified under ARE revolved around supporting industry-specific quality seals. When recognized by target markets, such seals can have a profound and positive impact on product competitiveness. Well-designed and respected quality seals provide buyers and end consumers with increased confidence in the respective product and provide a pathway for market access based on this increased quality and improved consumer confidence. Initiatives in this direction have been developed but

not implemented, or developed but not sustained in previous schemes, mainly due to the fact that no owner(s) of the standard were identified or engaged in a significant manner with the market actors.

Based on the results of the ARE Value Chain Prioritization Analysis, to conduct a feasibility study to propose the most appropriate avenue for actualizing an industry-led quality seal or scheme, ARE is considering supporting the *Olive Oil Seal of Origin and Quality (SOOQ)*, an initiative that was designed, developed and financed (but not launched) under the USAID-funded Lebanon Industry Value Chain Development (LIVCD) Activity in 2013-2014. The SOOQ certification guarantees extra virgin oil from Lebanese origin. This initiative was prioritized since its corresponding scheme, technical documents and Protocol manual were largely developed through prior USAID financing.

Technical and financial validation

In order to validate the technical and financial merits of the Olive Oil SOOQ, ARE conducted preliminary research and met with key informants and value chain stakeholder:

Methodology:

ARE engaged with ten key informants. 10 stakeholders were contacted, including 6 millers/traders, 3 traders, and a Chamber of Commerce. A description of the SOOQ's technical requirements and controls was presented to the stakeholders, in order to understand whether they believe that (1) such a seal would benefit their business; (2) it would help their businesses and olive farmers acquire a premium price; and (3) they would be willing to enroll in such a program and whether they believe that the farmers they work with would also enroll and respect the good agricultural practices that it entails. ARE also met with representatives from three certification bodies and enquired about the financial costs and operational requirements of the SOOQ.

Assumed model and guidelines

For the SOOQ to be successfully operational it requires three parties: a seal owner and manager (solicited under this RFA), users (mills/trader/farmers) and a third-party inspection and auditing body. In order to emulate a real-life scenario that would include the certification program costs and operational requirements, ARE anticipated that during the first year, five quality-oriented mills/traders will enroll in the program and will work with 75 farmers (15 farmers per mill: 10 medium famers that produce 50-100 tins and 5 large farmers that produce more than 100 tins).

The SOOQ users would enroll in group farmer certification schemes. The auditing fees of such a scheme are estimated at \$100 per farmer (under group certification) and \$500 per mill/trader or a total of \$10,000 for the aforementioned model. The owner of the seal and their corresponding charges (cost of issuing the certificate, managing and marketing the seal, etc.) have not yet been identified nor validated at this stage (ARE included broad estimations in the below tables for the purpose of roughly estimating the anticipated costs associated with the scheme). Please note that the calculations provided below are for illustrative purposes only. Applicants are encouraged to use them as a guideline for developing their own proposed revenue and cost model, which may or may not be similar to the below. Applicants who provide alternative approaches to revenue and cost modeling in their concept note shall not be penalized during evaluation so long as the assumptions and logic behind the proposed revenue and cost model are sound and well justified.

Simulation Results:

At the farmer level: Following ARE's key informant interviews there is a clear indication that farmers would benefit from subscribing to the quality seal program.

Based on the above model, 75 farmers (5 groups of 15 farmers per mill) should produce at least 7,500 tins (135,000 liters of olive oil) which is the equivalent of 1,250 dunums of orchards on average. Such a production is expected to yield aggregated revenues from the SOOQ premium totaling \$22,500. This is based on a selling price of \$45/tin, in addition to the expected seal premium of \$5 with a validated cost of production of \$28/tin and certification fee of \$100/farmer (under group certification). *Please check the below table for detailed breakdown.*

Farmers	Quantity	Price (USD)	Total (USD)
Revenue			
Production (Tins)	7,500	\$45	\$337,500
Quality Seal Premium	7,500	\$5	\$37,500
Subtotal			\$375,000
Costs			
Certification Fee	75	\$100	\$7,500
Production- orchard management, milling and storage (Tins)	7,500	\$28	\$210,000
Seal Owner fees	7,500	\$1	\$7,500
Subtotal			\$225,000
Net Income with Quality Seal			\$150,000
Net Income without Quality Seal			\$127,500

At the mill/trader level: The above model will include five mills/traders buying their olive/olive oil from 75 farmers (above). By being part of the seal program, the mills/traders will generate \$60,000 out of which \$22,500 are generated from the premium received by being part of the quality seal program. This is based on \$500 seal certification per mill, with a selling price of \$50, and a \$10 premium gained through quality seal subscription. The validated processing cost inc. purchasing from farmers is \$50. *Please check the below table for detailed breakdown.*

Mills	Qty	Price (USD)	Total (USD)
Revenue			
Production (Tins)	7,500	\$50	\$375,000
Quality Seal Premium	7,500	\$10	\$ 75,000
Subtotal			\$450,000
Costs			
Certification Fee	5	\$500	\$2,500
Cost per tin – pre-seal (Tins)	7,500	\$45	\$337,500
Premium cost per tin- after seal	7,500	\$5	\$37,500
Owner Fee	7,500	\$1	\$7,500
Storage fees	7,500	\$0.67	\$5,000
Subtotal			\$390,000
Net Income with Quality Seal			\$60,000
Net Income without Quality Seal			\$37,500

At the seal owner and manager level: The anticipated bulk of the expenses associated with the seal owner are linked to labor fees. ARE identified the need for the following (non-exclusive) resources, specifically for a controller (responsible for the integrity and oversight of the seal administration and controls), an agricultural advisor (to provide technical oversight and support with various stakeholders when needed) and a manager (in charge of the overall management of the seal including its issuance, administration and financial management). Marketing costs are also a necessary expense that aim to build brand equity and the necessary outreach and promotion of the seal and what it stands for.

Applicants must present a basic financial model in the concept note in which all assumptions and logic are well justified. The financial model presented in the concept note is not expected to necessarily be the final version that would be supported under an eventual award. Applicants who successfully proceed to the full application (stage 2) will have the opportunity to refine and/or modify the financial model presented in the concept note taking into account new information and/or comments and feedback from the ARE evaluation committee. If, following submission of a full application, ARE decides to initiate award-making procedures for this intervention, the final version of the financial model may be subject to further negotiation and modification during award negotiations.

Below is a cost estimate associated with the expenses that may be reasonably incurred by the seal owner and manager:

Description	Months	Rate per day (USD)	Total (USD)
Revenue from farmers		\$1/tin @ 7,500	\$7,500
Revenue from mills		\$1/tin @ 7,500	\$7,500
Revenue from suppliers/bottlers/exporters*			\$4,000
Subtotal- Revenue			\$19,000
Salaries/Labor			
Labor - Controller	12	300	\$3,600.00
Labor - Ag Advisor	12	300	\$3,600.00
Labor - Manager	12	500	\$6,000.00
Training of Trainers	1	1000	\$1,000.00
Subtotal			\$14,200.00
Other Direct Costs			
Marketing costs (raising brand awareness, promotion, etc..)			\$5,000
Various costs (rent, transportation, communication, etc..)	1	3,000	\$3,000
Estimated costs			\$22,200
Profit/Loss			(\$3,200)**

*Suppliers/bottlers/exporters are not necessarily enrolled in the certification program but will purchase bottled SOOQ-certified olive oil and will be charged \$1 extra per tin. The purchasing volume under this segment is estimated at 4,000 tins.

** This is the projected P&L based on rough estimates for the first year. The marketing costs may decline in future years to break even and even generate profits. Also, as additional users enroll in the seal,

additional revenues will be generated. Accurate projections will be requested in the call for expressions of interest.

IMPORTANT NOTE: The above information, estimations and assumptions are based on ARE’s best knowledge and understanding of the SOOQ and the olive oil sector. Applicants with different opinions or estimations are encouraged to submit their rationales and assumptions in their applications. The USAID-funded SOOQ Protocol, control plan and other relevant technical and management documents can be found in Annex A.

ID. AUTHORITY/GOVERNING REGULATIONS

ARE grant awards are made under the authority of the U.S. Foreign Affairs Act and USAID’s Advanced Directive System (ADS) 302.3.5.6, “Grants Under Contracts.” Awards made to non-U.S. organizations will adhere to guidance provided under [ADS Chapter 303](#), “Grants and Cooperative Agreements to Non-Governmental Organizations” and will be within the terms of the USAID Standard Provisions as linked in the annexes, as well as the ARE grants procedures.

ADS 303 references two additional regulatory documents issued by the U.S. Government’s Office of Management and Budget (OMB) and the U.S. Agency for International Development:

- 2 CFR 200 [Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards, Subpart E](#) (U.S. applicants are subject to 2 CFR 200 in its entirety)

Full text of 2 CFR 200 can be found at http://www.ecfr.gov/cgi-bin/text-idx?tpl=/ecfrbrowse/Title02/2cfr200_main_02.tpl. ARE is required to ensure that all organizations receiving USAID grant funds comply with the guidance found in the regulations referenced above, as applicable to the respective terms and conditions of their grant awards.

Under the ARE grant program, USAID retains the right at all times to terminate, in whole or in part, ARE grant-making authorities

SECTION II. AWARD INFORMATION

ARE anticipates awarding one grant to an eligible partner organization ; the maximum amount per award is up to \$50,000 but the final amount will be dependent upon grant interventions and final negotiation. The duration of the grant award under this solicitation is expected to be no more than two years. The estimated start date of a grant awarded under this solicitation is December 1, 2021.

The detailed implementation plan, final budget and grant type will be determined during the negotiation process, in the second stage of the application process, based on assessment of the capacity of the selected applicant(s), the proposed interventions, and the needs and requirements of ARE. ARE will be awarding and managing grants in adherence with ADS 302.3.4.13 Grants Under Contract (GUCs), ADS 303 and 2 CFR 200, Subpart E for non-U.S. grantees as well as Chemonics’ policies and procedures.

SECTION III. ELIGIBILITY

IIIA. ELIGIBLE RECIPIENTS

- Applicants must be a registered company or organization could include a private firm, nonprofit organization, CSO, or university formally constituted, recognized by and in good standing with appropriate Lebanese authorities, and compliant with all applicable civil and fiscal regulations. Private companies must be majority Lebanese owned and operated (minimum 51% Lebanese ownership). A copy of the Applicant’s valid legal registration (Commercial Circular, Commercial Register, and Ministry of Finance Registration **OR** equivalent from other ministries based on nature of legal entity) must be submitted as part of the application package.
- Applicants may only submit one application per prime organization under this RFA.
- Applicants must be able to demonstrate successful past performance in implementation of integrated development programs related to ARE’s priority areas.
- Applicants must have established outreach capabilities with linkages to the beneficiary group(s) identified in the program description. This should be reflected by the incorporation of the beneficiary perspective in the application.
- Applicants must display sound management in the form of financial, administrative, and technical policies and procedures and present a system of internal controls that safeguard assets; protect against fraud, waste, and abuse; and support the achievement of program goals and objectives. ARE will assess this capability prior to awarding a grant.
- The following are required to be submitted as part of the application package in response to an RFA found in Annex C.
 - Certification of “Representation by Organization Regarding a Delinquent Tax Liability or a Felony Criminal Conviction (AAPD 14-03, August 2014)”
 - Prohibition on Providing Federal Assistance to Entities that Require Certain Internal Confidentiality Agreements – Representation (April 2015)
- Additionally, applicants must sign the following required certifications prior to receiving a grant. The certifications are attached to this solicitation (Annex C) and ARE will review them with applicants.
 - Certification Regarding Lobbying (if award exceeds \$100,000)
 - Certification Regarding Terrorist Financing
 - Certification of Recipient
 - FFATA Subaward Reporting Questionnaire and Certification
- For any grant award(s) resulting from this solicitation that is other than in-kind and equivalent to \$25,000 USD or more, grantees will be required to provide a Data Universal Numbering System (DUNS) number at the time of award. If the applicant already has a DUNS number, it should be included in their application. Otherwise, applicants will be expected to get a DUNS number before an award is made. The ARE will assist successful applicants with this process. DUNS numbers can be obtained online at <http://fedgov.dnb.com/webform/pages/CCRSearch.jsp>
- The activity will work with the successful grantee to draft a marking and branding plan which will be annexed to the grant agreement.
- Faith-based and community groups will receive equal opportunity for funding in accordance with the mandated guidelines laid out in ADS 303.3.28 except for faith-based organizations whose

objectives are for discriminatory and religious purposes, and whose main objective of the grant is of a religious nature.

- Grantees are subject to and must pass U.S. government partner vetting requirements per Executive Order 13224

Additional eligibility criteria

- ***Integrity and governance:*** Based on the key informant interviews held and experience with other certification seals in Lebanon and abroad, the integrity and good governance of the administration and provision of the SOOQ is critical for the success of this program. Accordingly, the identification and selection of a reputable, professional and honest partner to own and manage the seal is a key element of this program.
- ***Financial sustainability:*** As highlighted in the tables in “*Section IC. Detailed Program Description, Simulation results*”, the financial sustainability of the seal owner (manager) is a key condition for the success of this program. Accordingly, ARE will request a clear cost recovery scheme and financial projections to be included in the applications to this Request for Applications (RFA). The financing of the seal will be finalized and determined by the capacity of the seal owner (manager). One modality would be for the seal owner (manager) to collect the certification fees and directly engage and pay for the third-party certification and auditing body’s services.

SECTION IV – CONCEPT NOTE AND SUBMISSION INFORMATION

IVA. INSTRUCTIONS TO APPLICANTS

Applicants must highlight their experience and resources available for the implementation of the program description described above, introducing innovations that are appropriate to their organizational strengths.

IVA1. GRANT APPLICATION

This is a two-stage application process. The first stage is for the applicant to submit a concept note. Concept note forms (Annex B) will be evaluated against the merit review criteria listed in section V below. If the applicant successfully meets or exceeds the merit review criteria, they will be invited to submit a full application. Only those applicants who meet or exceed the merit review criteria at the concept note stage will be invited to submit a full grant application.

Templates to be utilized when developing the concept note are provided in Annex B.

Applicants shall present their technical application and budget in the formats provided and shall follow the instructions and guidelines listed in these annexes.

All grant activity costs must be within the normal operating practices of the Applicant and in accordance with its written policies and procedures. For applicants without an audited indirect cost rate, the budget may include direct costs that will be incurred by the Applicant to provide identifiable administrative and management costs that can be directly attributable to supporting the grant objective.

The concept note must be signed by an authorized agent of the Applicant.

IVA2. INELIGIBLE EXPENSES

ARE grant funds may not be utilized for the following:

- Construction or infrastructure activities of any kind.
- Ceremonies, parties, celebrations, or “representation” expenses.
- Purchases of restricted goods, such as: restricted agricultural commodities, motor vehicles including motorcycles, pharmaceuticals, medical equipment, contraceptive products, used equipment; without the previous approval of ARE, or prohibited goods, prohibited goods under USAID regulations, including but not limited to the following: abortion equipment and services, luxury goods, etc.
- Alcoholic beverages.
- Purchases of goods or services restricted or prohibited under the prevailing USAID source/nationality (Cuba, Iran, North Korea, and Syria).
- Any purchase or activity, which has already been made.
- Purchases or activities unnecessary to accomplish grant purposes as determined by the ARE Activity.
- Prior obligations of and/or, debts, fines, and penalties imposed on the Grantee.
- Creation of endowments.

IVB. APPLICATION AND SUBMISSION INFORMATION

Per Annex B, concept notes shall be submitted in English. In the first stage, applicants are requested to submit a concept note (up to 10 pages) that will describe the strategies for the implementation of the program description described above, timeline of activities and organizations’ programmatic and administrative capacity to reach the intended results of the grant; and a simple budget laying out the funds needed to accomplish the technical scope described in the concept note.

Shortlisted applicants will then be asked to submit a more detailed application, budget and supporting document through a Restricted Request for Application in the second stage of the application process.

Concept notes and relative supporting documents specified in the Annexes should be submitted in electronic format to the ARE grant email address: grants@lebanonare.org and should reference in the Subject Line: **RFA No.005**. Concept notes must be submitted no later than **05:00 PM Beirut local time, on November 15, 2021**. Late or unresponsive concept notes will not be considered.

In addition to the concept note, applicants to be considered for evaluation should submit the following documents to ARE:

- Signed and dated Required Certifications listed under section III.A
- A copy of the Applicant’s valid legal registration (Commercial Circular, Commercial Register, and Ministry of Finance Registration **OR** equivalent from other ministries based on nature of legal entity)

All questions concerning this solicitation should be submitted to the Grants email address: grants@lebanonare.org. ARE will assist applicants in understanding the application process and can provide coaching in application development at the request of applicants. **ARE will not accept phone calls or in-person inquiries.**

All applicants selected for award are subject to due diligence and pre-award risk assessment including submission of vetting information, conducted by ARE in the second stage of the application process, to ascertain whether the organization has the minimum management capabilities required to handle US government funds.

SECTION V. APPLICATION MERIT REVIEW CRITERIA

As described above, applications will be evaluated in a two-step evaluation process:

- The first step is for applicants to submit a concept note.
- If the concept note is accepted, applicants will be asked to submit a more detailed application,

All concept notes will be reviewed by an internal review panel comprised of ARE technical implementation staff, and recommendations may be vetted by a larger group. Concept notes will be evaluated against the criteria below.

Merit Review Category	Rating (Points)
Feasibility of designed technical approach and alignment with ARE objectives and expected results	40
Applicant’s management and programmatic capacity	25
Sustainability Plan for SOOQ	25
Estimated budget and timeline	10
Overall Rating (out of 100 points)	100

These merit review criteria elements are described more fully below.

- A. Feasibility of designed interventions and technical approach and alignment with ARE objectives and expected results:** The quality and feasibility of the application in terms of the viability of the proposed interventions and technical approach, (i.e., the proposed technical approach can reasonably be expected to produce the intended outcomes), appropriateness of the proposed methodology, innovativeness, and the work plan. The technical approach must directly contribute to the achievement of ARE expected objectives and results. **40 points**
- B. Applicant’s management and programmatic capacity** (background, expertise, experience in the field of the mission and previously supported/or not by USAID). The applicant should have the capability to undertake and accomplish the proposed interventions. The applicant should demonstrate the organization’s effectiveness in terms of internal structure, technical capacity, and key personnel. The evaluation will be based principally on the background, skills of its key personnel; previous and ongoing experience implementing in similar projects and achievements of the organization. **25 points**
- C. Sustainability Plan for SOOQ:** The extent to which the suggested proposal ensures the continuity and sustainability of the SOOQ scheme including the enrollment of new users in addition to commercial and financial profits. **25 points**
- D. Estimated budget and timeline:** The degree to which budgeting is clear, reasonable and reflects best use of time, organizational and grant resources. **10 points**

IMPORTANT NOTE: Only shortlisted concept notes will be asked to submit a full application in response to a Restricted Request for Applications (RFA).

The merit review criteria will also be used for evaluating full applications for those whose concept notes have been selected.

Additionally, ARE will ensure environmental soundness and compliance in design and implementation as required by 22 CFR 216.

SECTION VI. AWARD AND ADMINISTRATION INFORMATION

All grants will be negotiated, denominated and funded in USD. In any time throughout the life of the award, if USAID revokes the right to pay in USD, the contract or remaining amount of the contract will be paid in local currency per Lebanon's Central Bank official exchange rate.

All costs funded by the grant must be allowable, allocable and reasonable. Grant applications must be supported by a simple summary budget that will be developed further if/when the application moves to phase 2.

Issuance of this RFA and assistance with application development do not constitute an award or commitment on the part of ARE, nor does it commit ARE to pay for costs incurred in the preparation and submission of an application. Further, ARE reserves the right to accept or reject any or all concept notes received and reserves the right to ask further clarifications from the offerors. Applicants will be informed in writing of the decision made regarding their concept notes. Concept notes that are accepted by ARE shall move forward into the second phase of the competition, which shall provide further details on the interventions that shall be eligible for grant financing. In the second phase, individual grants shall require their own separate application, budget, supporting documents and approval process, however the grant opportunity shall not be subject to further competition.

LIST OF ANNEXES –

The following Annexes are included with this RFA:

- **Annex A** – SOOQ Protocol, Control Plan and other related documents
- **Annex B** – Concept Note Application (including budget and timeline)
- **Annex C** – Required Certifications
- **Annex D** – Mandatory and Required As Applicable Standard Provisions
 - Standard Provisions for U.S. and Non-U.S. Nongovernmental organizations receiving a fixed amount award can be accessed through the following URL:
<https://www.usaid.gov/sites/default/files/documents/303mat.pdf>
 - Standard Provisions for Non-U.S., Nongovernmental recipients receiving all other types of grants can be accessed through the following URL:
<https://www.usaid.gov/sites/default/files/documents/303mab.pdf>